

10 THINGS

to know about PEI-Genesis



1. WHO WE ARE



We specialize in Application-Focused Connector and Cable Solutions for Harsh Environments

2. OUR HISTORY



We are a family-owned company founded on family values

Founded by two best friends, Murray Fisher and Bernie Bernbaum, PEI was founded on friendship and family values and that spirit of friendship and collaboration still permeates the company today.

We become your trusted partner!

1946

3. WHERE WE ARE

We have mirrored production **Around The World**



Chandler, AZ, USA
FilConn Production Facility
Global



South Bend, IN, USA
Production Facility
Americas & Africa



Southampton, UK
Production Facility
Europe, South Africa,
Middle East, Oceania



Zhuhai, China
Production Facility
Asia



We Believe that Business is Personal

North America

39 Inside Sales Reps & 36 Field Sales Reps

10 Sales Offices - Covering Americas and Africa

- Baltimore
- Chicago
- Houston
- Indianapolis
- Philadelphia
- San Jose
- Santa Ana
- Toronto
- International (Long Island)
- Distribution (Philadelphia)



We Believe that Business is Personal

Europe

17 Inside Sales Reps & 26 Field Sales Reps
7 Sales Offices - Covering Europe, South Africa, Middle East,
Russia and Oceania

- France
- Germany
- Italy
- Israel
- Turkey
- United Kingdom
- Distribution (United Kingdom)



We Believe that Business is Personal

Asia

6 Inside Sales Reps, 9 Field Sales Reps, 1 Field Application Engineer, 2 Sales Offices - Covering Asia

- China
- Hong Kong
- Macau
- Singapore
- Taiwan
- Thailand
- Vietnam
- Philippines
- Malaysia
- Indonesia



We Believe that Business is Personal

India

3 Field Sales Reps, 1 Field Sales Engineer,
1 Sales Office - Covering India



4. OUR FOCUS



We are a focused specialist with over
\$100 Million in Inventory

99% **70%** **86%**

of what we sell are connectors

of what we sell is built to order

of all our orders are
assembled, tested, packaged
and shipped within 48 hours

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**5. GET WHAT YOU NEED
WHEN YOU NEED IT**

Because we
stock inventory
and build from
components,
you can
**Get What You
Need, When
You Need It**



No Minimum Order Quantity

Order just 1, 1,000 or more!



48 Hours vs 12 Weeks

We compress supplier lead times from weeks to hours



97% On Time Delivery

Compared to manufacturers 86%

6. QUALITY



PEI-Genesis maintains an AS9100D and ISO 9001:2015 certified quality management system at its corporate headquarters in Philadelphia, PA, and at production facilities in South Bend, IN; Chandler, AZ; Southampton, UK, and Zhuhai, China. The PEI-Genesis Nogales, Mexico facility maintains an ISO9001:2015 certified quality management system.

7. THE BRANDS YOU TRUST

We are your connection to **The Brands You Trust**



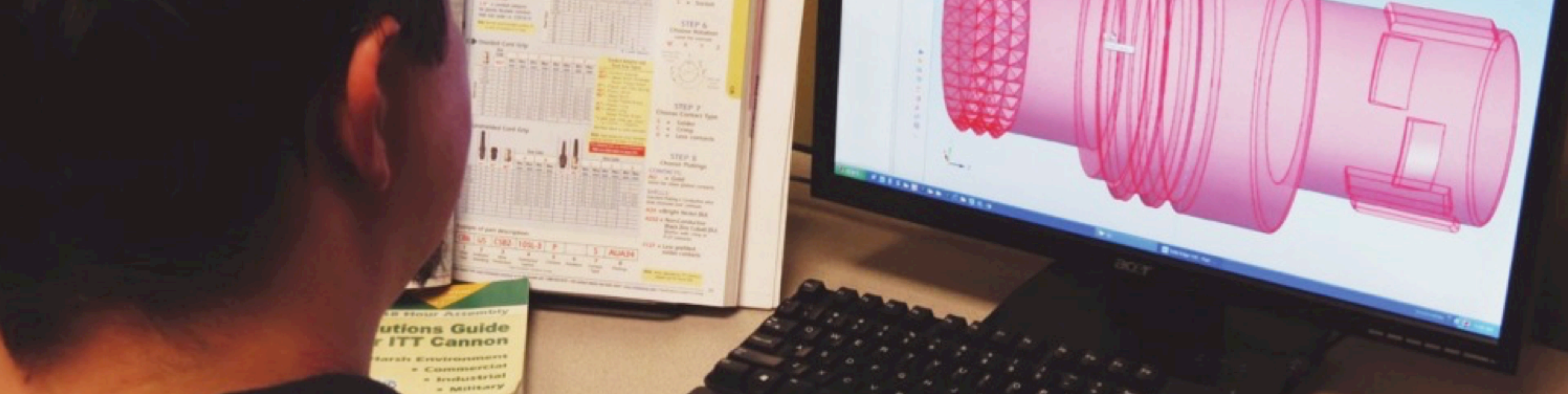
8. LEADING THE WAY IN DISTRIBUTION

We are the Largest Distributor In The World For All Our Core Lines



- Amphenol
- ITT Cannon
- VEAM
- LEMO
- Anderson Power Products

9. ENGINEERING CAPABILITIES



We take your requirements from concept to drawing to prototype to production

- Expert engineering design services
- Value-add connector and application-driven cable solutions for harsh environments
- Custom, quick-turn, manufacturing capability

WHEN THE DESIGN MATTERS, PEI-Genesis DELIVERS.

10. FILCONN - PEI'S DESIGN & MANUFACTURING PLATFORM

PEI's Design & Manufacturing Platform – FilConn



Problem Solving

Engineer to engineer
communication



Design

2D drawings in 3 days



Speed

Samples in 4 weeks



www.peigenesis.com